



ARTICULATION AGREEMENT

Offered collaboratively by

MONTANA STATE UNIVERSITY-NORTHERN

and

MONTANA STATE UNIVERSITY-GREAT FALLS COLLEGE OF TECHNOLOGY

For

BACHELOR OF SCIENCE DEGREE

IN

Business Administration with a minor in Small Business Management

I. SCOPE OF THE PROGRAM

Montana State University - Northern (MSUN) and hereby establish an articulation agreement leading to a Bachelor of Science Degree in Business Administration with a Minor in Small Business Management. The degree will be conferred by MSUN.

II. LENGTH OF AGREEMENT

This agreement will begin fall semester 2011. The parties commit to a review every other year.

III. COURSE ARTICULATION

Students completing the **Associate of Applied Science Degree in Business Administration – Management** at Montana State University Great Falls College of technology will be granted 61 semester credits toward a **Bachelor of Science degree in Business Administration** with a **minor in Small Business Management** at MSUN. Students must have 39 credits at the upper division (300/400) level to complete the degree program. Upon completion of the following courses as shown in **Exhibit A** and the meeting of all graduation requirements including the general education requirements as shown in **Exhibit B**, a Bachelor of Science degree in **Business Administration** with a **minor in Small Business Management** will be awarded. 120 semester credits are required. **Exhibit C** provides an overview of degree requirements.

General education courses listed on the MSUN transfer equivalency guide will be accepted to meet part of the 33 credit general education core.



EXHIBIT A: Required Courses

| Program Requirements To be Taken at Northern | | Credits |
|--|--|---------|
| BUS 250 | Business Statistics | 3 |
| BUS 300 | Management in Organizations | 3 |
| BUS 332 | Human Resource Management | 3 |
| BUS 335 | Principles of Marketing | 3 |
| BUS 341 | Advanced Marketing Applications | 3 |
| BUS 350 | Financial Management | 3 |
| BUS 380 | Operations Management | 3 |
| BUS 405 | Ethics in Management and Technology | 3 |
| BUS 406 | Management Information Systems | 3 |
| BUS 365 | International Business | 3 |
| BUS 450 | Business Senior Seminar | 3 |
| ECNS 201 or ECNS 202 | Principles of Microeconomics or Principles of Macroeconomics (CAT IV General Education) | 3 |
| | MINOR | |
| SBM 338 | Advertising & Promotion | 3 |
| SBM 402 | Small Business Management | 3 |
| SBM 416 | New Venture Development | 3 |
| TSS 222 | Customer Service | 3 |
| | Technical requirements to be taken at MSUN | 48 |
| | General Education to be taken at MSUN | 12 |
| | Transferred Technical block and General Education | 61 |
| | Total for degree completion | 121 |

EXHIBIT B (*Gen. Ed. Requirements)

| | |
|---|--|
| Category I | <i>Communication:</i> WRIT 101 or WRIT 350 SPCH 141 or SPCH 142 (6 credits) |
| Category II | <i>Mathematics:</i> M 121 or higher (3 credits) |
| Category III | <i>Natural Sciences w/ lab:</i> AG 204, BIOB, BIOE, BIOH, BIOM, BIOO, CHMY, ENSC, ESCI, GEO, PHYS, TSCI 110, TSCI 230, TSCI 304, TSCI 320 (6 credits) |
| Category IV | <i>Social Sciences / History:</i> CMSV 101, ECNS 201, ECNS 202, ECNS 372, HSTA 101, HSTA 102, HSTR 101, HSTR 102, HSTA 255, HIST 330, HIST 374, PSCI 210, PSCI 250, PSCI 471, PSYX 230, SOCI 101, SOCI 241, SOSOC 201 (6 credits) |
| Category V | <i>Cultural Diversity:</i> BUS 365, NASL 120, NASL 121, NASL 331 NASX 105, NASX 235, NASX 310, NASX 376, NASX 450, NRSRG 331, SOCI 315, SPNS 101, SPNS 102 (3 credits) |
| Category VI | <i>Humanities/Fine Arts:</i> ART 115, ART 120, ART 150, ART 151, ART 204, ART 353, ARTH 160, ARTH 330, ARTH 340, ENGL 311, LIT 110, LIT 210, LIT 211, LIT 223, LIT 224, LIT 230, LIT 309 LIT 382, LIT 363, LIT 327, GDSN 270, HUM 201, MUSI 103, MUSI 201, PHIL 200, PHIL 210, THTR 105 (6 credits) |
| Category VII | <i>Technology:</i> AOT 301, CAPP 120, CIS 320, IT 100 (3 credits) |
| Total General Education Credits 33 credits (In order to effectively meet the 39 credit upper division requirement, it is recommended 6 of the general education credits be at the 300+ level) | |

- Refer to the current MSUN transfer equivalency guide, or contact the MSUN Advising Center for general education equivalencies.
- https://atlas.montana.edu:9002/pls/hvagent/hwzkxfer.p_selstate

EXHIBIT C (Overview of Equivalencies)

| MSUN Program Requirements | | MSUGF Equivalencies / Substitutions | |
|---|---|--|---|
| ACTG 201 Principles of Financial Accounting | 3 | ACTG 201 Principles of Financial Accounting | 3 |
| ACTG 202 Principles of Managerial Accounting | 3 | ACTG 202 Principles of Managerial Accounting | 3 |
| BUS 110 Creative Problem Solving | 3 | BUS 106 Intro to Business | 3 |
| BUS 120 Leadership | 3 | BUS 230 Management | 3 |
| BUS 250 Business Statistics | 3 | To be Taken at MSU-Northern | |
| BUS 271 Legal environment in Business | 3 | BUS 255 Legal Environment | 3 |
| BUS 300 Management in Organizations | 3 | To be Taken at MSU-Northern | |
| BUS 332 Human Resource Management | 3 | To be Taken at MSU-Northern | |
| BUS 335 Principles of Marketing | 3 | To be Taken at MSU-Northern | |
| BUS 341 Advanced Marketing Applications | 3 | To be Taken at MSU-Northern | |
| BFIN 322 Business Finance | 3 | To be Taken at MSU-Northern | |
| BUS 380 Operations management | 3 | To be Taken at MSU-Northern | |
| BUS 405 Ethics in Management and Technology | 3 | To be Taken at MSU-Northern | |
| BUS 406 Management Information Systems | 3 | To be Taken at MSU-Northern | |
| BUS 365 International Business | 3 | To be Taken at MSU-Northern | |
| BUS 450 Business Senior Seminar | 3 | To be Taken at MSU-Northern | |
| ECNS 201 Principles of Microeconomics or ECNS 202 Principles in Macroeconomics | 3 | To be Taken at MSU-Northern | |
| Minor in Small Business | | | |
| SMB 338 Advertising & Promotion | 3 | To be Taken at MSU-Northern | |
| SMB 402 Small Business Management | 3 | To be Taken at MSU-Northern | |
| SMB 416 New Venture Development | 3 | To be Taken at MSU-Northern | |
| TSS 222 Customer Service | 3 | To be Taken at MSU-Northern | |
| Program Gen. Ed. Requirements See Exhibit B for eligible courses | | | |
| Cat I – Communications (6 credits) WRIT 101 | | WRIT 101 College Writing I | 3 |
| SPCH 141 or SPCH 142 or WRIT 350 | | COMM 135 Interpersonal Communication | 3 |
| Cat II – Mathematics (3 credits) | | M 145 Math for Liberal Arts or M 121 College Algebra | 3 |
| Cat III – Natural Sciences (6 credits) | | | |
| Cat IV – Social Sciences/History (6 credits) ECNS 201 or ECNS 202 | | PSYX 100 Intro to Psychology | 3 |
| Cat V – Cultural Diversity (3 credits) | | BUS 365 International Business | 3 |
| Cat VI – Fine Arts/Humanities (6 credits) | | | |
| Cat VII – Technology (3 credits) | | CAPP 120 Intro to Computers | 3 |



IV. TUITION AND FEES

Tuition will be billed to each student at MSUN's prevailing cost-per-credit rate for all courses.

V. ADMISSIONS POLICY AND REQUIREMENTS

Admission requirements for MSUN are as follows:

- 1) Completed MSUN Application for Admission
- 2) \$30 non-refundable "one-time" application fee
- 3) In order to be in compliance with Montana state law, all degree seeking students or students carrying more than seven (7) credits, who are born on or after January 1, 1957 must show proof of two vaccinations against measles and one against rubella; "or" show documentation from a physician with dates of illness of having contracted measles and rubella; "or" file a notarized medical or religious exemption.
- 4) An official academic transcript from **all** accredited universities, colleges, and vocational technical centers attended. (Official college transcripts must be sent to the Admissions Office in a sealed envelope directly from the institution.)
- 5) Students transferring to MSUN must have a minimum cumulative transferable grade point average of 2.0 from all colleges or universities previously attended.

VI. FINANCIAL AID

All enrolled students are eligible to apply for financial aid at MSUN. Each student's situation will be evaluated on an individual basis. Students must apply for financial assistance through MSUN's Financial Aid Office.

VII. CONTACT INFORMATION MSUN

Admissions: 1-800-662-6132 ext. 3704
Registrar: 1-800-662-6132 ext. 3703
Financial Aid: 1-800-662-6132 ext. 3787
College of Technical Sciences: 1-800-662-6132 ext. -3740

| | | |
|-----------------------------------|---------------------------|--|
| Lanny Wilke ~ Business Instructor | 1-800-662-6132 ext. 4187 | wilkel@msun.edu |
| Larry Strizich ~ Chair, COTS | 1-800-662-6132 ext. 3724, | strizich@msun.edu |
| Greg Kegel ~ Dean, COTS | 1-800-662-6132 ext. 4157, | kegel@msun.edu |

MSUGF

Heidi Pasek



MONTANA STATE UNIVERSITY NORTHERN

ARTICULATION AGREEMENT APPROVAL COVER SHEET

Participating institution(s) Montana State University Great Falls College of Technology


Articulated Program Business Administration with a minor in Small Business Management

Degree/Credential BACHELOR OF SCIENCE

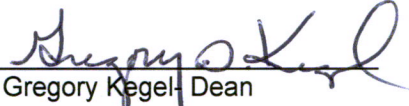
Effective Dates Fall Semester 2011 to Spring Semester 2013

Undersigned have read and concur with the applicable policies and procedures for the attached articulation agreement.

MSU – Northern


Larry Wilke- Program Instructor


Larry Strizich- Chair


Gregory Kegel- Dean


Lindsey Brown- Registrar

 6/20/11
Rosalyn Anstine Templeton - Provost


Joseph Callahan - Interim Chancellor

MSUGF

 7/15/11
Heidi Pasek – CAO
Montana State University Great Falls College
of Technology